

SOFTAIL® FAMILY

2016

U.S. MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP)¹



FLSTC HERITAGE SOFTAIL® CLASSIC

Blazing from the Past with Original Dresser Spirit and Modern Touring Capabilities

MSRP Vivid Black	\$17,349
MSRP Color	\$17,749
MSRP Two-Tone	\$18,099
MSRP Custom	\$18,299
Chrome Aluminum Profile Laced Option	\$510
ABS Option	STND
Security System Option	\$395
Cruise Control Option	STND
California Emissions	\$200
Freight ²	\$390

FLSTF FAT BOY®

The Original Fat Custom Icon – Often Imitated But Never Duplicated

MSRP Vivid Black	\$16,699
MSRP Color	\$17,099
MSRP Two-Tone	\$17,449
MSRP Custom	\$17,649
ABS Option	STND
Security System Option	\$395
California Emissions	\$200
Freight ²	\$390

FLSTFB FAT BOY® LO

A Darker, Lower, Meaner Iconic Boulevard Cruiser

MSRP Vivid Black	\$17,499
MSRP Color	\$17,899
ABS Option	STND
Security System Option	\$395
California Emissions	\$200
Freight ²	\$390

NEW FLSTFBS FAT BOY® S

Performance Cruiser with a Dark, Raw Attitude

MSRP Vivid Black	\$19,699
MSRP Color	\$20,099
ABS Option	STND
Security System Option	STND
Cruise Control Option	STND
California Emissions	\$200
Freight ²	\$390

FLSTN SOFTAIL® DELUXE

Accessible and Powerful, Wrapped in Pure Nostalgic Beauty

MSRP Vivid Black	\$18,549
MSRP Color	\$18,949
MSRP Two-Tone	\$19,299
MSRP Custom	\$19,499
MSRP Hard Candy Custom	\$19,749
Chrome Aluminum Profile Laced Option	\$460
ABS Option	STND
Security System Option	\$395
Cruise Control Option	STND
California Emissions	\$200
Freight ²	\$390

FLS SOFTAIL SLIM®

Classic, Raw Bobber Style with Contemporary Power

MSRP Vivid Black	\$14,899
MSRP Color	\$15,299
MSRP Two-Tone	\$15,649
ABS Option	\$795
Security System Option	\$395
California Emissions	\$200
Freight ²	\$390

NEW FLSS SOFTAIL SLIM® S

Screamin' Eagle® Power in a Blacked-out Bobber

MSRP Vivid Black	\$18,499
MSRP Color	\$18,899
ABS Option	STND
Security System Option	STND
Cruise Control Option	STND
California Emissions	\$200
Freight ²	\$390

FXSB BREAKOUT®

Custom Styling in a Long, Low Silhouette

MSRP Vivid Black	\$18,799
MSRP Color	\$19,199
MSRP Hard Candy Custom	\$19,999
ABS Option	STND
Security System Option	\$395
California Emissions	\$200
Freight ²	\$390

¹ 49-state only. Prices listed are the Manufacturer's Suggested Retail Prices. Options such as color and fuel systems are available at additional cost. Prices exclude dealer setup, taxes, title and licensing and are subject to change. Dealer prices may vary.

² Freight price applies to the 48 contiguous states and Alaska only.

SOFTAIL® FAMILY

2016



CANADA MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP)¹

FLSTC HERITAGE SOFTAIL® CLASSIC

Blazing from the Past with Original Dresser Spirit and Modern Touring Capabilities

MSRP Vivid Black	\$20,199
MSRP Color	\$20,649
MSRP Two-Tone	\$21,049
MSRP Custom	\$21,299
Chrome Aluminum Profile Laced Option	\$590
ABS Option	STND
Security System Option	\$455
Cruise Control Option	STND

FLSTF FAT BOY®

The Original Fat Custom Icon – Often Imitated But Never Duplicated

MSRP Vivid Black	\$19,499
MSRP Color	\$19,949
MSRP Two-Tone	\$20,349
MSRP Custom	\$20,599
ABS Option	STND
Security System Option	\$455

FLSTFB FAT BOY® LO

A Darker, Lower, Meaner Iconic Boulevard Cruiser

MSRP Vivid Black	\$20,399
MSRP Color	\$20,849
ABS Option	STND
Security System Option	\$455

NEW FLSTFBS FAT BOY® S

Performance Cruiser with a Dark, Raw Attitude

MSRP Vivid Black	\$22,899
MSRP Color	\$23,349
ABS Option	STND
Security System Option	STND
Cruise Control Option	STND

FLSTN SOFTAIL® DELUXE

Accessible and Powerful, Wrapped in Pure Nostalgic Beauty

MSRP Vivid Black	\$21,599
MSRP Color	\$22,049
MSRP Two-Tone	\$22,449
MSRP Custom	\$22,699
MSRP Hard Candy Custom	\$22,999
Chrome Aluminum Profile Laced Option	\$530
ABS Option	STND
Security System Option	\$455
Cruise Control Option	STND

FLS SOFTAIL SLIM®

Classic, Raw Bobber Style with Contemporary Power

MSRP Vivid Black	\$17,499
MSRP Color	\$17,949
MSRP Two-Tone	\$18,349
ABS Option	\$915
Security System Option	\$455

NEW FLSS SOFTAIL SLIM® S

Screamin' Eagle® Power in a Blacked-out Bobber

MSRP Vivid Black	\$21,499
MSRP Color	\$21,949
ABS Option	STND
Security System Option	STND
Cruise Control Option	STND

FXSB BREAKOUT®

Custom Styling in a Long, Low Silhouette

MSRP Vivid Black	\$21,899
MSRP Color	\$22,349
MSRP Hard Candy Custom	\$23,299
ABS Option	STND
Security System Option	\$455

¹ Excludes options, taxes, licences, freight and Retailer prep. Prices are subject to change without notice.

The Competition Act requires Harley-Davidson® Canada to advise that the Retailer is under no obligation to accept the suggested retail prices, and may sell at any price he/she chooses. If he/she sells at prices other than the suggested prices, he/she will not suffer in any way his/her business relations with Harley-Davidson® Canada.